

Advantage Meds Activity



State of Minnesota

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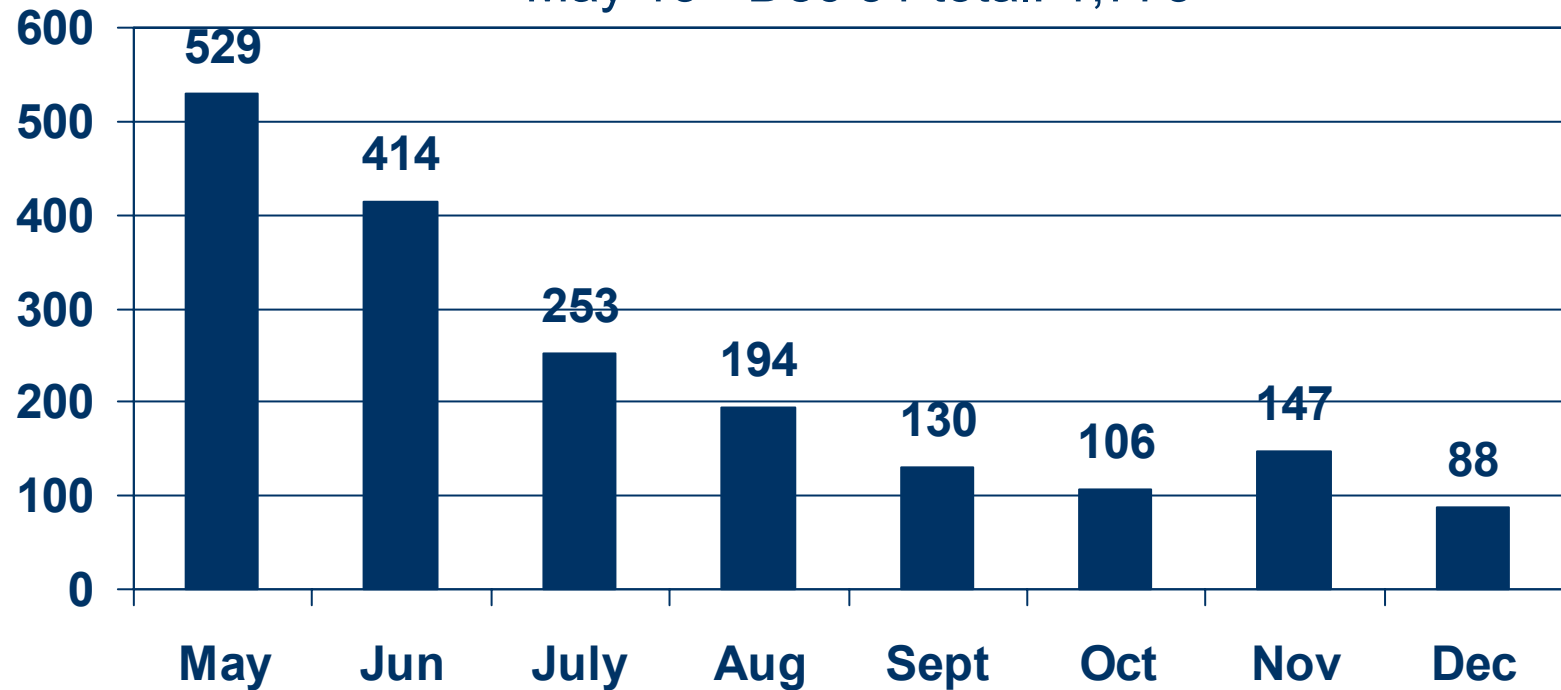
Summary

2004 (May-December)

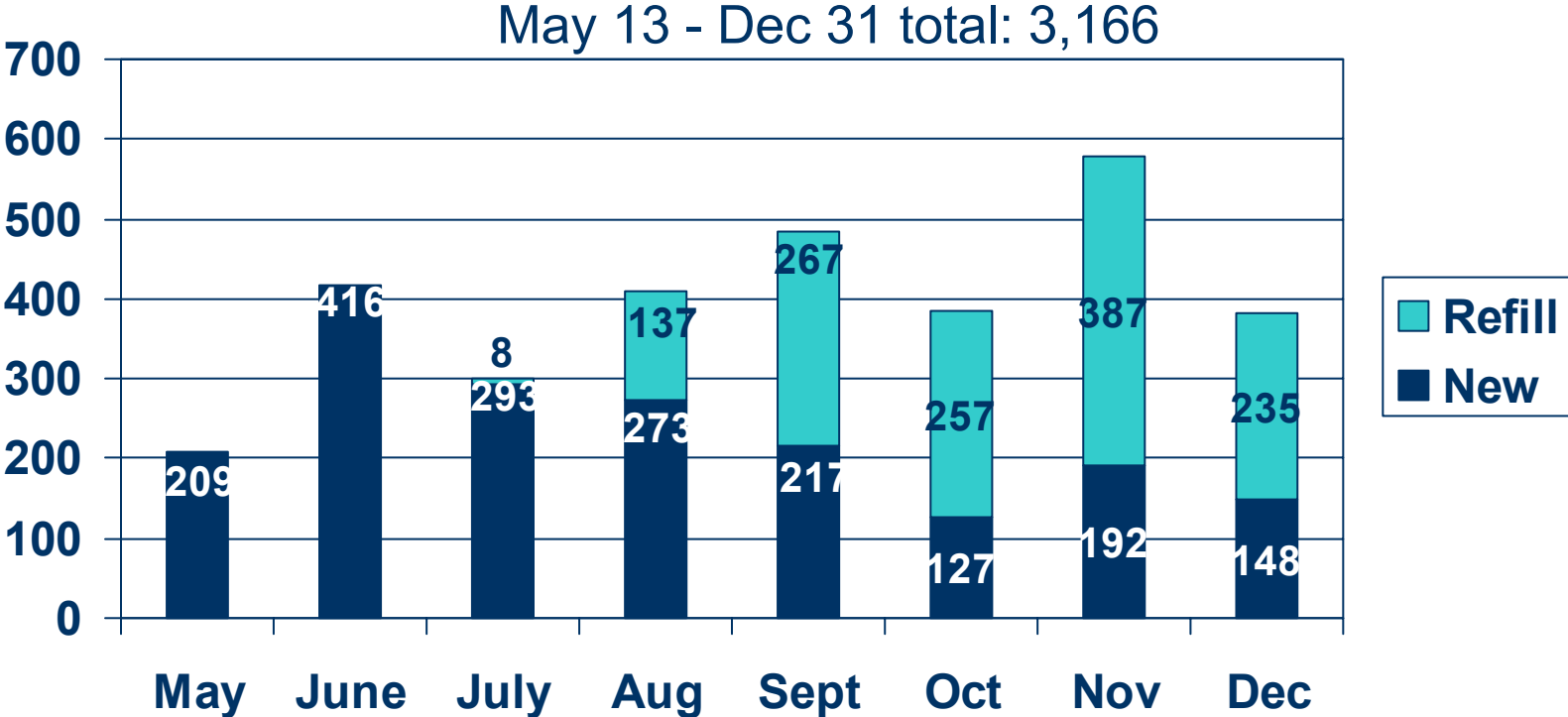
- During 2004 (May 13 - Dec 31):
 1. 1,861 members enrolled
 - Eligible members include 48,000 employees and 72,000 dependents
 - A member can enroll but not order a drug
 - A member can order more than one drug
 2. 3,166 drugs were ordered
 - An order is one three-month supply of one drug
 - Represents about 1% of the drugs purchased by members
 3. 27,526 persons made 42,232 visits to the website
 4. \$577,479 was spent by program
 - Average of \$76,992 per month (7.5 months)
 - Average cost of \$184 per drug (three month order)
 5. Approximately \$300,000 was saved by program and members
 - \$98 per drug
 - \$53 to program in reduced costs
 - \$45 to members in waived co-payments
 - Results meet initial expectations

1. New members enrolled

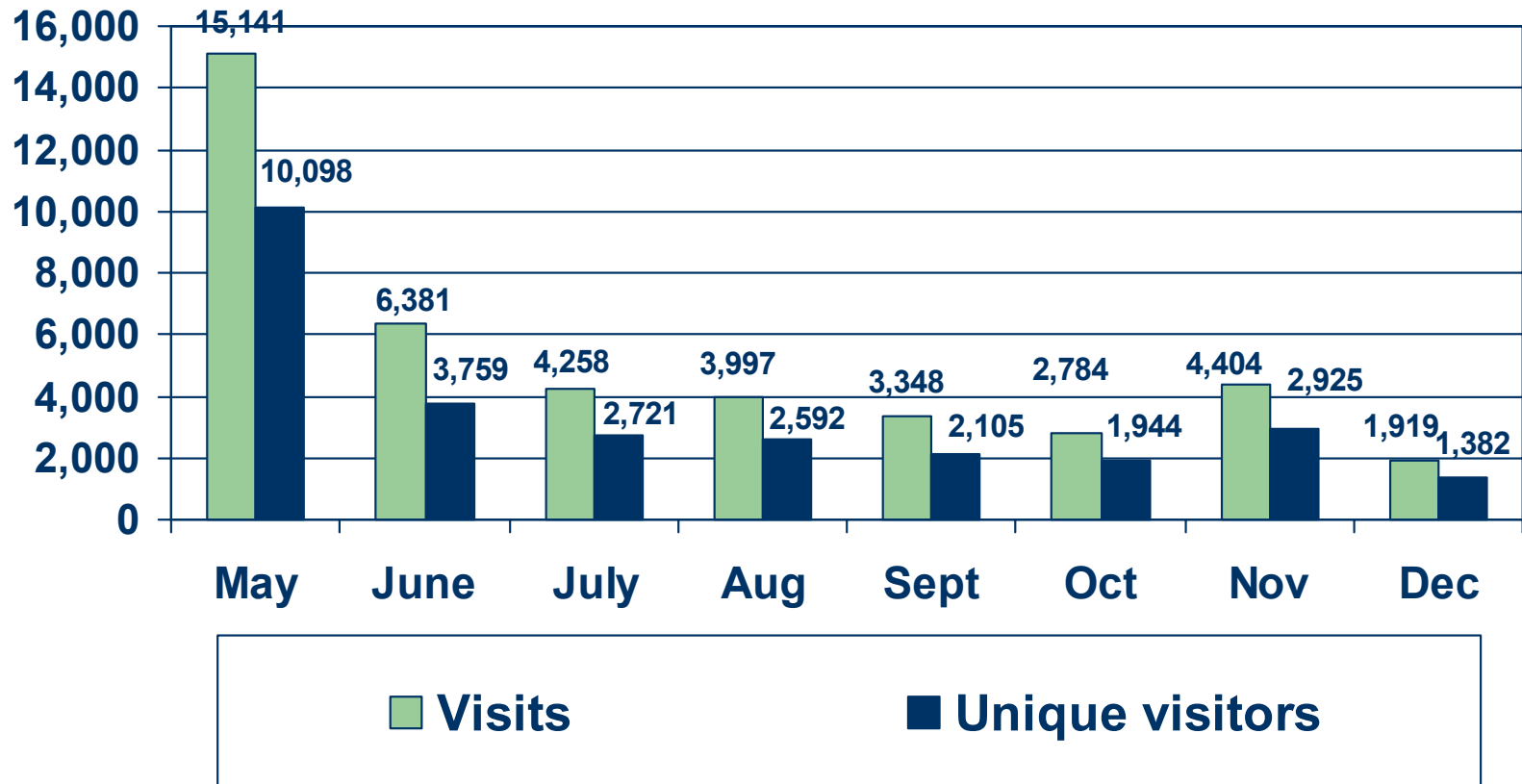
May 13 - Dec 31 total: 1,773



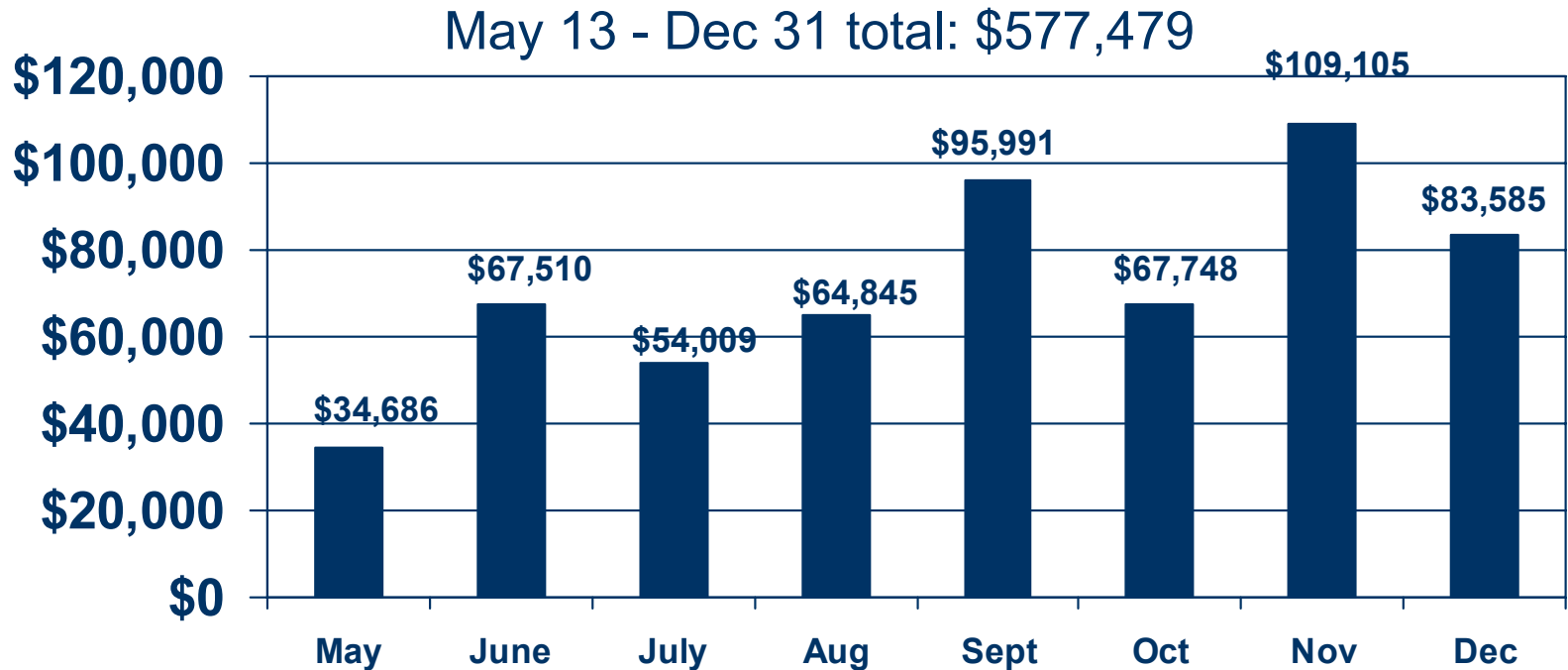
2. Drugs ordered



3. Unique web visitors and visits



4. Expenditures per month



5. Top drugs by volume in 2004

- LIPITOR 10MG TABLET
- LIPITOR 20MG TABLET
- FOSAMAX 70MG TABLET
- WELLBUTRIN SR 150MG SR
- SINGULAIR 10MG TABLET
- LIPITOR 40MG TABLET
- ACIPHEX 20MG TABLET
- PROTONIX 40MG TABLET
- ZOCOR 40MG TABLET
- CELEXA 40MG TABLET